

## Central Oregon Resource List

The following list of contacts has been assembled by Compass Commercial's Business Sales and Acquisition Services department in an attempt to help facilitate the successful transfer of a business in Central Oregon.

Compass offers a comprehensive range of commercial services — sales, leasing, and property management, as well as business sales and acquisition representation, business appraisals, and equipment appraisals. Call our main line for further information, (541) 383-2444.

We hope this list will help facilitate your efforts and enable your success.

Brody Mape, CBI and Peter May, MBA  
Business Sales & Acquisition Services  
Compass Commercial

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All the businesses or people included on this list have demonstrated skills, knowledge or dedication to the product or service they provide. In addition, this list is compiled on the basis of the following criteria:

- No one listed in this directory has paid for their listing or has paid for any advertising related to this listing.
- The order in which businesses or people appear does not reflect any form of hierarchy or degree of quality of performance or product.
- The list is dynamic — we encourage feedback from our customers to assure that our list reflects only those professionals who have provided satisfactory experiences for our clients.
- Compass Commercial Real Estate Services and its principals and employees are held harmless from claims or actions relating to the choice of companies, vendors providing products or services. Compass reserves the right to add or remove businesses.
- I apologize for the above, my attorney made me do it...

## Banking & Funding Services

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Cathie Hendrix  
Community West Bank  
SBA Lender  
541-382-2701  
communitywestbank.com

Dave Woodland  
Signet  
SBA Lender  
541-318-0888  
Signetmortgage.com

Joe Gardepy  
Liberty Bank  
Business Banking  
541-318-3615  
Elibertybank.com

Rob Schluter  
Columbia River Bank  
Business Banking  
541-322-9234  
Columbiariverbank.com

Kelley Mears  
Wells Fargo  
SBA Lender  
541-388-8453  
[www.wellsfargo.com](http://www.wellsfargo.com)

Mark Hetrick  
Community South Bank  
Business Lending  
541-344-0332  
communitysouthlending.com

Bill Kuhn or Kate Bailey  
South Valley Bank & Trust  
Commercial Loan Officer  
541-312-7133  
www.southvalleybank.com

Corinne Brawner  
Bank of the Cascades  
Commercial Lender  
541-617-3539  
www.botc.com

Larry Snyder  
High Desert Bank  
Business Lending  
541-848-4677  
Highdesertbank.com

Kristen Warner Lee  
Columbia River Bank  
Business Banking  
541-322-4421  
Columbiariverbank.com

Aaron Gordon  
US Bank  
Business Banking  
541-388-8776  
www.usbank.com

Wendy McGrane  
Liberty Bank  
Business Lending  
541-382-3702  
www.elibertybank.com

Brad Jones  
Baum Financial Group, LLC  
Equipment Financing  
541-550-7794  
Baumfinancialgroup.com

John MacMillan  
Wells Fargo  
Business Banking  
541-550-4097  
www.wellsfargo.com

Pam Mjor  
SELCO Community Credit  
Business Lending  
541-312-1860  
www.selco.org

Kerri VanSise  
Community First Bank  
Business Funding  
541-325-2534  
Mycommunityfirst.com

Loyd Wright  
Genesis Comm. Capital  
Equipment Leasing  
949-428-5512  
www.gen-cap.com

## Legal Assistance

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Chris Hatfield  
Hurley Re & Gruetter  
541-317-5505  
Hrg-law.com

Rob Stout  
Ball Janik LLP  
541-617-1309  
balljanik.com

Jay McRostie  
Miller Nash LLP  
541-383-5857  
Millernash.com

Ryan Correa  
Hurley Re & Gruetter  
541-317-5505  
Hrg-law.com

Kyle D. Wuepper  
Bryant, Lovlien &  
Jarvis, P.C.  
541-693-5061  
bljlawyers.com

## Financial Advisors

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David Rosell  
Rosell Financial Group  
541-385-8831  
rosellfinancialgroup.com

Jim Mead  
Morgan Stanley  
541-318-3825  
morganstanley.com

Mark Landes  
Northwestern Mutual  
541-389-7878  
www.mnfn.com

Kevin Hoar  
Met Financial Services  
541-815-3435  
www.metlife.com

Daniel Evans, JD, MBA  
Brooks Financial Advisors  
541-330-6411  
Brooksfinancial.org

Curtis Hagner  
Lumbermens  
541-385-6263  
www.lumbins.com

Travis Paulson & Troy Reinhart  
Bill Moore & Associates  
541-388-9888  
billmooreandassociates.com

Nathan Fincham  
Fincham Financial  
541-306-3535  
Finchamfinancial.com

Clayton R. Trenz  
AG Edwards  
800-648-5115  
agedwards.com

Richard Green  
Eagle Financial Group  
541-788-0103  
eaglefinancialgroup.net

Yancy Lind  
Merrill Lynch  
541-312-6821  
www.ml.com

Edward Wettig  
Smith Barney  
541-617-6038  
www.smithbarney.com

DJ Kerr III  
Merrill Lynch  
541-312-6834  
www.ml.com



**Brody Mape, CBI, Peter May, MBA**  
**Business Sales & Acquisition Services**  
**Office: 541.383.2444, Fax: 541.610.1923**  
**www.compassbb.com – biz@compassbb.com**

## Accounting & Tax Services

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Wesley Price, CPA  
Harrigan Price Fronk & Co.  
541-382-4791  
Bendcpa.com

Hilary Craig, CPA, PC  
HWC Tax & Business  
Consulting  
541-389-0432  
www.hwctax.com

Jana Arbow, CPA  
541-389-4975  
Arbowcpa.com

Stephen Greer, CPA  
Greer Mahr & Associates  
541-388-7888  
resultscpa.com

Gwen E. Hogue, CPA  
Hogue Accountancy  
541-382-8234

Joseph Centanni, CPA  
Integrity First Financial  
541-548-1013  
integrityfirstfinancial.com

Robert A Goetz, EA LTC  
Alpine Accounting Services  
541-388-8897  
Robert@alpineacct.com

## Insurance Providers

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Chuck Reponen  
Robson Insurance Agency  
541-322-5628  
www.triabend.com

Tami Jo McKnight, M.A.  
Farmers Insurance  
541-317-9088  
Farmersagent.com

Justin Lair  
Century Insurance Group  
Business Insurance  
541-382-4211  
www.centuryins.com

Michael Robillard  
Mountain View Insurance  
Business Insurance  
541-385-5511  
www.mountainviewins.com

Julie Hammond  
Sage Insurance Center  
Business Insurance  
541-382-1611  
www.sageins.net

Justin Iverson  
New York Life  
Business Insurance  
541-382-8773  
www.newyorklife.com

Robin Woolhiser  
Preferred Choice Insurance  
541-330-5882  
insureu@quik.com

## **Business Assistance & Consulting Services**

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Roger Lee & Erin Chalet  
Economic Development  
Department  
541-388-3236  
www.edforco.org

Susie Stevens  
Opportunity Knocks  
Small Business  
Assistance  
Organization  
541-318-4650  
www.opp-knocks.org

Beth Wickham, Katharine Condon,  
Maureen Quinn  
Central Oregon Community  
College  
Business Counseling & Assistance  
541-383-7290  
www.cocc.edu

Nathan Fincham  
Entrepreneurial Council  
Chamber of Commerce  
541-306-3535  
Bendchamber.org

Bud Prince  
Redmond Economic  
Development  
541-923-5223  
www.redap.org

Kleve Kee  
Oregon Manufacturing Extension  
Partnership  
541-350-7429  
www.omep.org

Jason Wandersee  
CFO for Hire  
Sterling Financial  
Management  
541-408-1905

Gerry Snell  
Oregon Manufacturing  
Extension Partnership  
503-725-2666  
www.omep.org

Lisa Nirell  
Nirell & Associates  
Corporate Growth & Performance  
Coach  
541-593-8787  
www.nirell.com

## **Escrow, Title, UCC & Lien Services**

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Bonnie Wilkins or Jeni Roberts  
Deschutes County Title  
541-389-2120  
www.deschutestitle.com

Julie Best & Kathy Gates  
First American Title  
541-322-9118 or 541-382-4201  
www.firstam.com

Loretta McCool  
Unisearch – UCC & Lien Searches  
800-554-3113 ext 1010  
www.unisearch.com

Mike Schubert or Linda Sinclair  
AmeriTitle  
541-389-7711  
www.ameri-title.com

## Residential Realtors

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Hallie Dew  
Melrose Realty  
541-350-3160  
melrose-realty.com

Debbie Tebbs or Roland White  
Sothebys Realty  
541-383-7600  
bendluxuryhomes.com

Priscilla Martin  
Hasson Company Realtors  
541-330-8559  
hasson.com

## Information Technology & Telecommunications Services

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Guy Harrelson  
Integra Telecom  
Phone and Internet Service  
541-312-6734  
www.integratelecom.com

Duane Ragland  
IT-ON-DEMAND.NET  
IT and Network Services  
541-306-6476  
www.it-on-demand.net

Joshua Broady  
Summit Technologies  
IT and Network Services  
541-382-4195  
www.summittech.biz

Alicia Wobbe  
Wobbe Enterprise  
Web Site Design & Online Storefronts  
541-504-4532  
www.wobbeenterprise.com

Larry Andrews  
Quantum Communication  
IT Infrastructure and Network Services  
541-923-5599  
www.newqc.com

Mike Mudd  
BandwidthVoice  
Telecommunications, Voice over IP  
541-350-5635  
www.bandwidthvoice.net

Jeff Bradfeldt  
Cascade Utilities  
Phone and Internet Service  
541-330-4330  
www.cuaccess.net

Dave Shirley  
Mind To Sight  
Web Site Design  
541-350-5756  
www.mindtosight.com

## Employee Services & Recruitment

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Diana Haffner  
Hire Calling  
541-617-5910  
Hirecalling.com

Jon Stark or  
Connie Druliner  
Express Personnel &  
Professional Staffing  
(541) 389-1505  
expresspersonnel.com

Patti Cook or Gary Daniele  
Worksource Central Oregon  
541-548-8196  
workinginoregon.org



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## Business Associations & Networking Groups

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Lindi DeWolf,  
Gayle Najera, Mike Schmidt  
Bend Chamber of Commerce  
541-382-3221  
www.bendchamber.org

Judy Barnes, Heather Cassaro,  
Jamie Christman, Eric Sande  
Redmond Chamber of Commerce  
541-923-5191  
www.visitredmondoregon.com

Cheryl Kent  
Young Professionals Network  
541-815-6591  
www.bendchamber.org

Jeni Roberts  
Young Professionals Network  
541-330-1205  
www.bendchamber.org

## Valuation & Appraisal Services

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Bob Butler  
Bob Butler Business Brokers  
Business & Equipment Appraisals  
541-389-6001  
bobbutler@callatg.com

Paul Svendsen  
AXIA Valuation, LLC  
Business Valuations  
541-389-4740  
www.axiavaluation.com

Bill Mason  
Jones & Roth  
Business Valuations  
541-382-3590  
www.jrepa.com

Bill Rich  
Bend Equity Associate  
Business Appraiser  
541-419-3249

Dana Bratton  
Bratton Appraisal Group  
Commercial & Residential  
Appraisals  
541-389-2233  
www.brattonappraisal.com

Kevin Nolan  
Genesis Appraisal  
Commercial &  
Residential Appraisal,  
Cost Segregation  
541-848-9359

Julie & Darrel Deglow  
Cascade Commercial Appraisal  
Commercial Real Estate  
Appraisals  
541-388-3104



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## Marketing & Advertising

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Jeff Martin  
Cascade Business News  
Central Oregon Business Journal  
541-388-5665  
www.cascadebusnews.com

Meghan Griffin  
The Bend Bulletin  
Newspaper Advertising  
541-617-7835  
www.bendbulletin.com

Daryl Ochs  
Showcase of Experts  
Guide to Local Experts  
541-330-4040  
www.showcaseofexperts.com

Clarissa Naling  
Entertainment Media, LLC  
Advertising at the Movies  
541-389-6609  
www.entertainmentmedia.com

Laura Thompson  
Cable Television Advertising  
541-312-6581

Bill Chiaravalle  
Brand Navigation  
Branding & Positioning  
541-419-4488  
Brandnavigation.com

FOX Central Oregon  
Local FOX affiliate – Television  
Programming  
541-382-7220  
www.foxcentraloregon.com

Kelly Simmelink  
Identity Zone  
Printed & Embroidered Apparel  
541-475-8700  
www.theidzone.com

Joni Nelson  
Combined Communications, Inc.  
Radio Advertising  
541-382-5263  
www.bendradio.com

## Signs, Awnings & Fencing Services

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Chad Zirkle  
Dealin' in Signs  
541-312-3001

Virgil & Diane  
Impact Graphics and Signs  
541-548-8544

Brent Grenfell  
Dana Signs and Decals  
800-586-3262  
www.danasigns.com

Eliza Blumm  
ES&A Sign and Awning Company  
541-749-4277  
www.esasigns.com

## Resources – General

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Tanya Lassman  
Precisely Payroll  
Payroll and Time Clock Solutions  
541-317-0100  
[www.preciselypayroll.com](http://www.preciselypayroll.com)

Dianna Shawver  
Security Pros  
Onsite Security Guards  
541-330-0404  
[www.securitypros.com](http://www.securitypros.com)

Jennifer Wal  
ADP  
Payroll Solutions  
541-617-1213  
[www.adp.com](http://www.adp.com)

Susan Bailey  
Susan's Organizing Service  
Business & Personal Organization &  
Bookkeeping  
541-350-4449  
[www.susansorganizingservice.com](http://www.susansorganizingservice.com)

Julie Muller  
Peace of Mind  
Business & Personal Organization  
541-390-9873

Julie Schlechter  
Multi Connections  
Personal Assistant  
541-350-9434  
[www.multiconnections.net](http://www.multiconnections.net)

Halley Kliever  
PNWRELO  
Relocation Services  
503-350-7249  
[www.pnwrelo.com](http://www.pnwrelo.com)

Scott Greenstone  
Greenstone Solutions, LLC  
Financial Reporting & Analysis  
541-385-0888  
[greenstonesolutions.com](http://greenstonesolutions.com)

Teresa Fehrenbacher  
Specialized Events  
Event Planning  
541-385-7988  
[www.specialized-events.com](http://www.specialized-events.com)

Troy & Bob Cross  
Lee-Built  
Construction Services  
541-688-2042  
[www.leebuilt.com](http://www.leebuilt.com)

Rick Davis  
PIP Printing  
Printer  
541-617-9899  
[www.pipprinting.com/1456](http://www.pipprinting.com/1456)

Bill Schertzinger  
Schertzinger & Party Architect  
Workplace Architects  
541-548-8884

Greg Overton  
Carpet Cleaning  
541-480-2408

Brian Shawver  
Security Pros  
Security Patrols  
541-330-0404  
[www.securitypros.us](http://www.securitypros.us)

Chuck Mazzola  
ProShop Millwork & Designs  
Cabinetry & workplace build out  
541-388-6746  
www.proshopmillwork.com

Doug Rychard  
River-Bend Equipment  
Heavy Equipment Sales  
541-312-2160  
riverbendinc@bendcable.com

Lois French  
Oregon Liquor Control Commission  
541-388-6292  
www.olcc.state.or.us

Tamara Johnson  
Bargreen Ellingson  
Food Service Supply & Design  
503-345-0710  
www.bargreen.com

Bill Rosen  
Office Value  
Furniture, Space Management  
541-385-3187  
www.offiicevalue.com

Linda Alldredge  
DataStor  
Document Scanning and Data Storage  
541-388-4138  
www.datastor.biz

Jill Bierman  
JBK Consulting & Design, Inc.  
Food Service Design and Operations  
503-720-5308  
jbkdesigns@gmail.com

Jeremy Paule  
Curtis Restaurant Equipment  
Food Service Equipment & Design  
541-422-7818  
www.curtisresteq.com