

BROKER PROFILE

Ron Ross, CCIM Principal Broker



ross@compasscommercial.com

Direct: 541.322.1230

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Licensed in the State of Oregon

SPECIALTIES

Investments, 1031 Exchanges, Multifamily and Commercial Sales and Leasing

SUMMARY

As a broker with Compass Commercial, Ron is consistently a Top Producer. He is skilled at marketing commercial properties and transaction negotiation. He has closed hundreds of millions of dollars in real estate transactions.

BACKGROUND & EXPERIENCE

Ron's over 40 years of experience in real estate began in Portland, Oregon in 1978 after attending law school at the University of Idaho. He has practiced real estate brokerage continuously since then, moving his practice to Bend in 1981. He joined Compass Commercial in 2008, where he has been one of the top producing brokers every year since.

COMMUNITY INVOLVEMENT

Ron served as Chapter President for the Oregon/Southwest Washington CCIM Chapter and later went on to serve as Regional VP overseeing five states of CCIM Chapters. He is on the Central Oregon Realtors Professional Standards Committee and on the City of Bend UGB Boundary Advisory Committee. In his personal time, he spent many years coaching youth basketball and baseball.

EDUCATION

- Attended law school at the University of Idaho
- Bachelor's of Political Science and Economics, South Dakota State University

ACCOMPLISHMENTS & ACCOLADES

- Outstanding Performance Award — 2020
- Founders Award — 2019
- Largest Lease Transaction of the Year — 2019
- Central Oregon Realtor of the Year — 2011

PROFESSIONAL AFFILIATIONS

- Certified Commercial Investment Member (CCIM)
- National Association of REALTORS® (NAR)
- Commercial Group of Central Oregon Association of REALTORS® (COAR)

COMPASS
COMMERCIAL

REAL
ESTATE
SERVICES

600 SW Columbia St., Ste. 6100 | Bend, OR 97702
541.383.2444 | www.CompassCommercial.com



TRANSACTIONS

Ron Ross, CCIM Principal Broker



NOTABLE SALES

PROPERTY/BUILDING	PROPERTY TYPE	LOCATION	PRICE
Country Club Professional Offices	Office	Eugene	\$8,625,000
Columbia Bank Building	Mixed-use	Bend	\$8,000,000
TV Highway Marketplace	Retail	Hillsboro	\$6,350,000
Cascade Ridge Apartments	64- Unit Apartment Complex	Madras	\$5,675,000
687 Glenwood Drive	Industrial	Bend	\$2,950,000
531 SE Wildcat	22-Unit Class C Apartment Complex	Bend	\$2,399,000
Cedarwood Apartments	Multifamily	Bend	\$2,220,000
1526 NW Wall	3+ Acre Hotel	Bend	\$2,113,158
Bellatrix Office Building	Office	Bend	\$2,000,000
Mosaic Medical Building	Medical	Bend	\$1,790,000
61070 S Hwy 97	Hotel	Bend	\$1,640,000
Shevlin Apartments	Multifamily	Bend	\$1,600,000
1908 NW Canal Blvd	Hotel	Redmond	\$1,200,000
Blue Dog RV	Retail	Bend	\$1,190,000
Webfoot Painting	Industrial	Bend	\$1,068,000
400 SW Bond	Dental Clinic	Bend	\$1,060,000
Greenwood Ave	Retail/Office	Bend	\$605,000
Many Small Multifamily Plexes	Multifamily	Oregon	Undisclosed



TRANSACTIONS

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NOTABLE LEASES

BUSINESS NAME	PROPERTY TYPE	LOCATION	SQ. FT.
Grace Delights of Oregon	Land	Bend	186,000
Wilco Farmers	Land	Bend	181,645
Silicon Power	Industrial	Bend	41,020
Humm Kombucha	Industrial	Bend	31,382
Grace Bio Labs	Industrial	Bend	16,114
Jeld-Wen	Office	Bend	8,209
Unofficial Logging Co	Retail	Bend	4,938
Deschutes Pediatric Dentistry	Medical	Redmond	3,519
High Desert Broadband	Industrial	Bend	3,400
Lone Pine Coffee Roasters	Retail	Bend	1,962



I AM RON ROSS

I have been in the commercial real estate business since 1978, full-time, all the time. I've learned a lot over the course of my over 40+ year career, having personally conducted hundreds of real estate transactions.

As a Certified Commercial Investment Member (CCIM), the highest level of educational attainment in the commercial real estate industry, I have had the opportunity to travel the country and throughout the world to learn about, and teach commercial real estate best practices and principles. Still, I'm always learning something new. Chances are, I discover something new relative to the industry every day.

I am consistently a Top Broker for Compass Commercial, one of the leading commercial firms in the state of Oregon. I know how to market property, how to get deals done and how to listen to the client's needs. I have closed hundreds of millions of dollars in real estate transactions ranging from less than \$100,000 to well over \$10 million.

PERSONAL STORY

I was born and raised on a cattle ranch in Wyoming, later attending and graduating from South Dakota State University. In 1978, I left law school at the University of Idaho bound for Portland, Oregon, enticed by the more exciting pursuit of a career in commercial real estate. I managed, bought and brokered real estate from that point forward— learning all the way. I moved to Bend in 1981 and have never left.

I AM MOST GRATEFUL FOR

- My family
- My fellow brokers and staff teammates at Compass Commercial
- My coaching experience in Little League Baseball and Youth Basketball
- Being honored by my peers by being named Central Oregon Realtor of the Year in 2011
- Serving as CCIM Oregon Chapter President and CCIM Pacific Northwest Regional VP
- Many friends, customers, and clients that I respect

I AM VERY GOOD AT

- Marketing real estate
- Representing Buyers, Sellers, Landlords and Tenants
- Deal making and problem solving
- 1031 exchanges
- Multifamily, industrial, retail, office, land, and all types of investment real estate

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Like my wife says: “If you want a highly competent, no nonsense, real estate broker, call Ron Ross. You'll be doing yourself a favor.” — Mrs. Ross

