

CORPORATE PROFILE



MISSION STATEMENT:

“Building relationships by exceeding client expectations.”

CORE VALUES:

CCLIENT-DRIVEN

LEADERSHIP

INTEGRITY

EXPERTISE

NETWORK

TEAMWORK

About Compass Commercial

OUTPERFORMING THE COMPETITION

Compass Commercial was founded in Bend, Oregon in 1996 and has consistently maintained our position as Central Oregon’s leading commercial real estate firm.

CLIENT SERVICES

Compass Commercial offers full-service expertise in sales, investments, leasing, asset and property management, construction services and business sales.

EXPERIENCE

Compass Commercial offers more experience and collective market knowledge than any other firm in Central Oregon. Individually, our brokers average 15 years in the business. Together, our team has more than 350 years of brokerage experience.

RELATIONSHIPS

Compass Commercial’s brokers have longstanding relationships in the community and the real estate industry resulting in an ever-growing list of prospects and leads.

MARKETING TOOLS

Compass Commercial uses leading industry platforms including CoStar, LoopNet, CREXi, and MLS to ensure our listings reach a wide target audience. We market each property through email campaigns to proprietary lists of clients and brokers as well as leverage social media and our company website.

COMMUNITY INVOLVEMENT

Our company as a whole, as well as each member of our organization are passionately involved in giving back to help our community thrive. Through individual commitments to community boards, civic contributions and nonprofit support, our team actively gives back to more than 30 local organizations.



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COLLABORATION

When you hire Compass Commercial, you hire an entire team of professionals including brokers, property managers, construction personnel, marketing and admin staff who work in a collaborative environment to deliver unsurpassed service to our clients.



MARKET RESEARCH

Every quarter, Compass Commercial produces *Compass Points*, Central Oregon's leading source of commercial real estate information and distributes it to more than 2,300 subscribers, including investors, tenants, lenders and appraisers and more.

The report combines market research with editorial content and requires our brokers to regularly update data on more than 888 buildings and more than 13.51 million square feet, giving our professionals unique insight on the market as well as giving an historical perspective.

Subscription to *Compass Points* is free via sign-up on our website, CompassCommercial.com/Points.

MARKS OF EXCELLENCE

Clients benefit from our knowledge base supported by corporate memberships and accreditations with the industry's most respected professional organizations, representing our team's commitment to continuing education and providing access to a broad network unmatched by any other regional firm.

- ✓ Certified Commercial Investment Member (CCIM®)
- ✓ Society of Industrial and Office Realtors® (SIOR®)
- ✓ Institute of Real Estate Management (IREM®)
 - Certified Property Manager® (CPM®)
 - Accredited Management Organization® (AMO®)
- ✓ International Council of Shopping Centers Member (ICSC)
 - Certified Retail Real Estate Professional (CRRP)
- ✓ Building Owners and Managers Institute International® (BOMI)
 - Real Property Administrator (RPA®)

In addition, we are members of LoopNet, CoStar, Commercial Real Estate Exchange (CREXi), Central Oregon Builders Association and the National and Central Oregon Association of REALTORS®.

