



Joel Thomas, CCIM Broker

jthomas@compasscommercial.com

Direct: 541.848.4078

Cell: 541.749.0654

Office: 541.383.2444

Fax: 541.383.5162

www.compasscommercial.com
600 SW Columbia St., Ste. 6100
Bend, OR 97702



Licensed in the State of Oregon

Specialties

Office, Industrial and Retail Lease and Sales, Business Sales and Investments

Summary

An active broker at Compass Commercial, Joel specializes in leasing and sales of retail, office, and industrial properties. His expertise in client services and real estate allows Joel to help his clients expertly navigate the commercial real estate leasing, and sales negotiation process with care. Navigating that process can be daunting, and Joel helps take the guess work out of the process. A true business partner, Joel also serves as an advisor for his clients on their existing real estate investments and much more.

Background & Experience

With a background in finance, business development and political strategy, Joel has a wide range of experience that sets him apart and positions him well to assist individual clients and businesses in selecting the best investments to strategically fit their long-term financial goals. Joel joined Compass Commercial in 2013, after spending the better part of two years running a statewide political campaign for Dr. Knute Buehler's 2012 run for Oregon Secretary of State. Having grown up in Central Oregon, Joel has a great deal of insight into the growth and development of the community.

Community Involvement

Joel is on the board of directors for 100 Men Who Care Central Oregon and is a loyal member of Rotary International and the Rotary Club of Greater Bend. As a Rotarian, Joel has donated his time and skills to a number of club initiatives, including chairing one of the club's staple events, Pints for Polio. Joel also volunteers with local ballot initiative efforts and the United Way of Deschutes County.

Education

Bachelor of Arts; Economics; University of California, Irvine

Accomplishments & Accolades

- Joined Compass Commercial – 2013
- Cascade Business News Accomplished Under 40 – 2014
- COAR Transaction of the Year – 2017
- NAR Transaction of the Year – 2017

Professional Affiliations

- Certified Commercial Investment Member (CCIM), since 2018
- National Association of REALTORS® (NAR)
- Central Oregon Association of REALTORS® (COAR)
- International Council of Shopping Centers (ICSC)

Notable Transactions

Sales

Property/Building	Property Type	Location	Price
1155 & 1315 N Main St	Industrial Building	Prineville	\$6,275,000
1215 NW Portland Ave	Multifamily	Bend	\$2,150,000
2330 NE Division St	Office Building	Bend	\$1,970,000
975 SW Colorado	Office Building	Bend	\$1,850,000
409 NE Greenwood Ave	Retail Building	Bend	\$1,790,000
211 N 8th St	Retail Building	Klamath Falls	\$1,550,000
593 NW York Dr	Office Building	Bend	\$1,459,000
4430 106th St SW	Medical Office	Washington	\$1,320,000
815 SE 3rd St	Retail Building	Bend	\$1,270,000
1203, 1225, 1233 NE 3rd St	Retail Building	Bend	\$1,265,535
641 SW Umatiall Ave	Office Building	Redmond	\$1,200,000
2139 NE 3rd St	Retail Building	Bend	\$1,000,000

Leases

Business Name	Property Type	Location
Mattress Factory	Retail	Bend
T&T Marketing	Office	Bend
Sand Lily Home	Retail	Bend
Tula Movement Arts	Industrial	Bend
Skyline Home Loans	Office	Bend
Base Camp Studio	Office	Bend
HomeStreet Bank	Office	Bend
ProBuild	Industrial	Bend
HydroFlask	Industrial	Bend
Jersey Mike's	Restaurant	Bend
Great American Sleep Center	Retail	Bend
Picky Bars	Office	Bend

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I was born and raised in Central Oregon. Bend is part of who I am. Through the work I do at Compass Commercial, Rotary and other projects, I am helping build a strong community for current and future generations. As a husband, father, and entrepreneur, I have a vested interest making Bend the best place to live, work and play.

Client Testimonials

"I have worked with Joel on a number of ventures and it always has been a real pleasure. He is extremely talented and able to see opportunities when other's miss them. His ability to connect with people and objectively analyze complex problems allows him the vision to make deals happen. Having grown up in Central Oregon he has intimate knowledge of the communities here. He brings an overall savvy, experience, and integrity that serves clients well. I cannot recommend Joel more highly."

– Dr. Knute Buehler, Partner, The Center for Orthopedic and Neurosurgical Care and Research

"Joel Thomas did a great job leasing our building! We own a retail building in Bend that has had the same tenant for over 20 years. When the tenant decided to move out, we employed Joel to help with leasing. Because of Joel's dedication, hard work, and knowledge of the market, we were able to find a new tenant that is moving in the day after the previous tenant moves out. 0% vacancy! Joel is very talented and we highly recommend him for all of your real estate needs."

– Cort Vaughan, Commercial Building Owner

"Joel Thomas was the quintessential professional as my business partner and I embarked on a new business path. Joel listened to our concerns and requests. He responded always in an entirely professional and timely manner. He provided direction and ideas all of which worked to give us several options from which we ultimately chose the best."

– Lynn Dalquist and Julie Watts, Owners, Peach Pilates