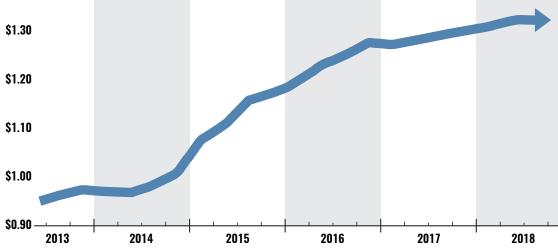


OVERALL ASKING RENT PER SOUARE FOOT



VACANCY RATES RFDMOND 3.4% 3.7%

VACANCY RATE STABILIZES, RENT GROWTH SLOWS

Bend Class B or Better Apartments (CoStar)

New apartment construction is making headway in the regionwide housing shortage and affordability problems.

The market is healthy and working.

There is more housing availability, and rent growth has slowed dramatically from the recent years of double digit increases.

New apartment construction in Bend has been modest but steady. Some West Coast markets, have seen an oversupply of new construction, driving up vacancies with long periods of lease up times for new buildings. Rent growth has declined in a few markets. So far, Bend has not experienced that, as new construction has been somewhat restrained by high costs, shortage of land, and regulatory burdens and costs.

Sales activity is modest. Buyer demand remains strong but is tempered by higher interest rates and price resistance. Many owners are still reluctant to sell, largely due to tax considerations.

It is still a great seller's market. We are always happy to provide free Broker Opinion of Values for your multifamily properties. We are well versed in 1031 exchanging and can answer many of your questions regarding the 1031 exchange. We also provide consulting on preparing properties for sale. Ideally, this process should begin well before actually putting a property on the market.

Contact us early if you are thinking of selling!

THE MULTIFAMILY TEAM

Call us today to see how we can assist with your real estate needs!



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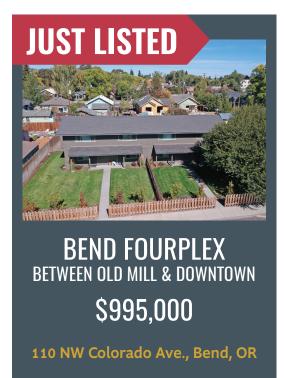
IMMACULATE FOURPLEX \$838,000

1271 NE Dawson Dr., Bend, OR



DOWNTOWN TRIPLEX \$975,000

454 NW Riverside Blvd, Bend, OR





RIO VISTA APARTMENTS
22 UNITS
\$1,400,000

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