

## BROKER PROFILE

### Gardner Williams Principal Broker



glwilliams@compasscommercial.com

**Direct:** 541.848.4063

**Cell:** 541.350.2016

**Office:** 541.383.2444

**Fax:** 541.383.5162



Licensed in the State of Oregon

#### SPECIALTIES

Office, Industrial, Retail Sales, 1031 Exchanges, Commercial and Residential Bulk Land Sales and Investments

#### SUMMARY

Gardner is a former president of Compass Commercial (2009-2010). He is actively involved in the ongoing management and growth of the company. His broker related activities include representing buyers and sellers of buildings and land, including national 1031 buyer representation.

#### BACKGROUND & EXPERIENCE

Gardner's background in commercial real estate began in 1980 in Portland, Oregon where he started in the business with a boutique firm, which was purchased by the Grubb & Ellis company in 1985. He served as a broker and then executive vice president until moving to Bend.

#### EDUCATION

- Bachelor's in Business Administration, University of Oregon

#### ACCOMPLISHMENTS & ACCOLADES

- Awarded Shareholder — 2000
- Joined Compass Commercial — 1999
- Rotary Club of Greater Bend (Formerly 15 years)

#### PROFESSIONAL AFFILIATIONS

- National Association of REALTORS® (NAR)
- Commercial Group of Central Oregon Association of REALTORS® (COAR)
- International Council of Shopping Centers (ICSC)
- Society of Industrial and Office Realtors® (SIOR), 20-year member 1996-2016

COMPASS  
COMMERCIAL

REAL  
ESTATE  
SERVICES

600 SW Columbia St., Ste. 6100 | Bend, OR 97702  
541.383.2444 | www.CompassCommercial.com



# TRANSACTIONS

**Gardner Williams** Principal Broker



## NOTABLE SALES

PROPERTY/BUILDING	PROPERTY TYPE	LOCATION	PRICE
Old Mill Marketplace, 86,000 SF	Mixed Use	Bend	\$18,000,000
Sunriver Village	Retail Center	Sunriver	\$13,500,000
140 acres of UGB Land	Land	Bend	\$10,500,000
120 acres of UGB Land	Land	Bend	\$7,000,000
Deschutes Business Park	Office Park	Bend	\$6,112,000
East Empire Business Park	Office Park	Bend	\$5,500,000
Deschutes Ridge Office Park	Office Park	Bend	\$5,155,000
Cascade Lakes Plaza	Office	Bend	\$4,500,000
100 acres Residential Land	Land	Bend	\$4,000,000
Timber Mill Shores	Mixed Use	Klamath Falls	\$3,500,000
Murray & Holt Dealership	Retail	Bend	Price Undisclosed
Rio Vista Apartments	Multifamily	Prineville	\$1,400,000



# TRANSACTIONS

**Gardner Williams** *Principal Broker*

## NOTABLE LEASES

BUSINESS NAME	PROPERTY TYPE	LOCATION
Sony Interactive	Office	Bend
Wells Fargo Advisors	Office	Bend
American Red Cross	Office	Bend
Schwabe, Williamson & Wyatt	Office	Bend
D.A. Davidson	Office	Bend
David Evans & Associates	Office	Bend
Cascade Lakes Plaza	Office	Bend
Starbucks	Retail	Bend
Premier West Bank	Office	Bend
Mazatalan	Restaurant	Bend
Albertazzi Law Firm	Office	Bend

