

BROKER PROFILE

Pat Kesgard, CCIM

Partner, Principal Broker



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Licensed in the State of Oregon

SPECIALTIES

Commercial and Industrial Sales and Leasing, Consulting Services

SUMMARY

Pat joined Compass Commercial in 2011 and later served as company president from 2016 through 2018, leading operations and working with company shareholders in all aspects of business development and strategy. As a licensed principal broker in the State of Oregon, he specializes in commercial and industrial real estate sales and leasing. He built a strong commercial real estate clientele with major companies including UPS, Monaco Coach Corp., First Interstate Bank and Pacific Power. Since 2017, he has represented the City of Bend as a Real Estate Broker of Record. He also represents the Deschutes Public Library, Bend-La Pine School District and Redmond School District.

BACKGROUND & EXPERIENCE

Before starting his real estate career, Pat worked as West Coast Regional Manager for a national manufacturer and retailer. In that capacity, he oversaw franchise licensing, financial analysis, operations review, real estate acquisition and site selection. He gained his commercial real estate broker license in 2004.

COMMUNITY INVOLVEMENT

Pat has been a member of Rotary Club of Bend and a board member for COBA for over 10 years. He has worked closely with the City of Bend in the deployment of the Neighborhood Stabilization Program's funding for multifamily housing acquisition for Central Oregon Veterans Outreach, an organization that provides for low income and disabled veterans. He served on the Central Area Plan Committee and the Multi-Modal Committee for the City of Bend as well. He was previously a member of the Bend Economic Development Advisory Board (BEDAB) for the Bend City Council, as a Vice-Chair on the Bend Chamber of Commerce board of directors.

ACCOMPLISHMENTS & ACCOLADES

- Largest Lease Transaction of the Year — 2020
- Largest Sale Transaction of the Year — 2020, 2019
- Compass Commercial President — 2016 – 2018
- Awarded Shareholder — 2014
- Central Oregon Builders Association Realtor of the Year — 2014
- Joined Compass Commercial — 2011

PROFESSIONAL AFFILIATIONS

- Certified Commercial Investment Member (CCIM)
- National Association of REALTORS® (NAR)
- Commercial Group of Central Oregon Association of REALTORS® (COAR)
- International Council of Shopping Centers (ICSC)
- Director for Central Oregon Builders Association (COBA)

COMPASS
COMMERCIAL

REAL
ESTATE
SERVICES

600 SW Columbia St., Ste. 6100 | Bend, OR 97702
541.383.2444 | www.CompassCommercial.com



TRANSACTIONS

Pat Kesgard, CCIM Partner, Principal Broker



WAGNER MALL | 1800 NE 3RD STREET | BEND

NOTABLE SALES

PROPERTY/BUILDING	PROPERTY TYPE	LOCATION	PRICE
Wagner Mall	Retail	Bend	\$11,150,000
Pinebrook Plaza	Retail	Bend	\$8,800,000
Local Family Trust	Investment	Bend	\$8,500,000
UPS	Distribution	Bend	\$3,700,000
Talents, LLC	Investment	Bend	\$3,450,000
FedEx	Distribution Land	Bend	\$3,100,000
Bethlehem Inn	Homeless Housing	Bend	\$2,500,000
Sockeye Place	Industrial Land	Bend	\$2,342,003
Sit and Sleep Furniture	Retail	Bend	\$2,300,000
225 SW Century Drive	Retail	Bend	\$2,200,000
3rd Street Development	Retail	Bend	\$2,182,856
Chan Trust	Investment	Bend	\$2,100,000
SW Umatilla & SW Canal	Commercial Land	Redmond	\$2,000,000
2330 NE Division Street	Office	Bend	\$1,970,000
Two Old Hippies	Manufacturing	Bend	\$1,500,000
Building Solutions	Retail	Bend	\$1,400,000
Bank of the Cascades	Retail	Bend	\$1,300,000
Bank of the Cascades	Industrial	Cottage Grove	\$1,200,000
Pacific Power	Service Center	Bend	\$1,200,000



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NOTABLE LEASES

BUSINESS NAME	PROPERTY TYPE	LOCATION	SQ. FT.
S & H Associates	Manufacturing/Retail	Bend	110,000
Monaco Coach	Manufacturing	Bend	107,000
Advanced Energy	Industrial	Bend	105,000
Arthur A Pozzi Trust, Bend-La Pine School District	Industrial	Bend	80,370
UPS	Distribution	Bend	35,000
Humm Kombucha	Production/Industrial	Bend	33,000
Great American Sleep Center	Retail	Bend	21,000
Kirby Nagelhout Construction	Industrial	Bend	10,982
Bank of the Cascades	Office	Bend	10,000
Lynch Conger, LLC	Office	Bend	7,619
The Haven	Office	Bend	6,407

