

## BROKER PROFILE

## Robert Raimondi, CCIM

MBA, ABR®, Broker



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Licensed in the State of Oregon

### SPECIALTIES

Hangar and Aviation Sales and Leasing, Acquisition, Disposition, Development and Leasing of Office, Industrial Properties

### PROFESSIONAL EXPERIENCE

As the leading broker in hangar and aviation real estate, Robert has sold more aviation property than any other broker in Central Oregon. In addition to selling the Epic and Cessna manufacturing plants at the Bend Airport, Robert has sold over \$20 million of aviation-related properties at various airports, including Bend, Redmond, and Prineville. Aviation properties are complex due to government oversight, and Robert has been instrumental in guiding clients and creating a seamless process for acquiring tarmac-related properties.

Robert has developed and managed commercial property in Bend since 1980 and is familiar with the challenges of real estate acquisition and disposition in a rapidly growing community. Robert provides a needed personal experience to buyers and tenants of mixed-use properties or commercial centers.

Aside from his commercial real estate ventures, Robert has served under four Oregon governors, gaining 14 years of business recruiting and marketing experience. As a Business Development Officer for the Oregon Economic Development Department, he assisted large employers in the site selection process, which often consisted of communicating and collaborating with federal, state and local governments. Complex zoning issues required custom research, mitigation of special interests, modeling, and negotiations leading up to project implementation. Before working in economic development, Robert had several years of experience in engineering, construction and financial analysis working for Fortune 500 companies.

### COMMUNITY INVOLVEMENT & INTERESTS

Robert is a dedicated community leader in Central Oregon and beyond. He currently serves as a Board Member at Silver Mountain Resort in Kellogg, ID. He previously served as a Board Member for four years at the Central Oregon Intergovernmental Council and two years on its Loan Committee, where he showcased both his governance and financial expertise. His three-year involvement in the Oregon Marketplace Program Advisory Committee and leadership roles at Economic Development for Central Oregon exemplify his dedication to economic growth throughout Central Oregon.

### EDUCATION

- Master's of Business Administration, Finance, Seattle University
- Bachelor's of Science, Civil Engineering, George Washington University

### ACCOMPLISHMENTS & ACCOLADES

- Joined Compass Commercial — 2009

### PROFESSIONAL AFFILIATIONS

- Certified Commercial Investment Member (CCIM)
- National Association of REALTORS® (NAR)
- Commercial Group of Central Oregon Association of REALTORS® (COAR)
- Accredited Buyer's Representative (ABR®)

COMPASS  
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600 SW Columbia St., Ste. 6100 | Bend, OR 97702  
541.383.2444 | www.CompassCommercial.com



# TRANSACTIONS

**Robert Raimondi, CCIM** MBA, ABR®, Broker



DESCHUTES BUSINESS CENTER | 20332-20370 EMPIRE AVE | BEND

## NOTABLE SALES

PROPERTY/BUILDING	PROPERTY TYPE	LOCATION	PRICE
Deschutes Business Center	Office Park	Bend	\$6,112,000
York Professional Building	Office	Bend	\$3,600,000
Cessna Aircraft Manufacturing Facility	Industrial	Bend	\$3,100,000
Epic Air Manufacturing Facility	Industrial	Bend	\$2,850,000
Direct Business Center	Business Opp.	Bend	\$2,600,000
Triangle Center	Retail	Bend	\$1,850,000
Marquis Square	Retail	Bend	\$1,500,000
W Barclay Dr	Commercial Land	Sisters	\$1,500,000
20576 Painters Court	Industrial	Bend	\$1,200,000
1560 NE 1st Street	Industrial	Bend	\$1,175,000
20676 Carmen Loop	Industrial	Bend	\$1,130,000
Busar Building	Office	Bend	\$1,096,000
Mill View Way Office Building	Office	Bend	\$1,065,000
1st Street Industrial	Industrial	Bend	\$1,065,000
63222 Service Rd	Industrial	Bend	\$1,050,000
Ray's Car Wash	Retail	Bend	\$1,000,000



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## NOTABLE LEASES

BUSINESS NAME	PROPERTY TYPE	LOCATION	SQ. FT.
Wildhorse Harley Davidson	Office	Bend	19,029
Cascade Powersports	Industrial	Bend	19,029
Bend Mailing Services	Industrial	Bend	17,919
Zamp Solar	Industrial	Bend	16,900
Shasta Administrative Svcs.	Office	Redmond	14,000
Wells Fargo Advisors	Office	Bend	10,407
Humm Kambucha	Industrial	Bend	10,000
Tretco, Inc.	Industrial	Redmond	9,460
Deschutes Brewery, Inc.	Industrial	Bend	8,262
St. Charles Medical Group	Medical	Redmond	5,823
She Ray, Inc Organic Cosmetics	Retail	Bend	5,200
Cheerleaders Grill & Pub LLC	Office	Bend	2,224
Farmers Insurance	Office	Bend	2,219
Mile High Management	Office	Bend	1,550
All-State Insurance	Office	Bend	1,249

