

BROKER PROFILE

Graham Dent, SIOR

Partner, President, Broker



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Licensed in the State of Oregon

SPECIALTIES

Acquisition, Disposition, Development and Leasing of Office, Industrial and Multi-Family and Special Purpose Buildings and Land

PROFESSIONAL EXPERIENCE

Graham brings his 'client first' professional approach to Compass Commercial and believes strongly that communication, honesty and transparency are critical to the success of any real estate investment. He has been successfully partnering with his clients to achieve and exceed their individual real estate objectives, even during some very challenging economic times.

He joined Compass Commercial in 2013 following more than ten years with CBRE Global Investors, where he advised clients on acquisitions, dispositions, development and repositioning of real estate assets within their investment portfolios. He also assisted in the underwriting and financial analyses for several high profile real estate development projects at Bentall Capital.

Graham has extensive experience working through complicated sale and lease transactions across all product types including office, industrial, retail, multi-family and development land. After nearly a decade with Compass Commercial, Graham has closed over \$81,000,000 in sale transactions and has leased over 571,900 square feet of commercial space in Central Oregon.

In 2019, Graham was awarded shareholder at Compass Commercial and became the vice president in 2021 for a two-year term.

COMMUNITY INVOLVEMENT

Graham serves as an Advisory Board member at Healing Reins Therapeutic Riding Center and the Board of Advisory Directors of US Bank National Association for Central and Eastern Oregon. He is a former member on the Development Committee for the United Way of Deschutes County.

EDUCATION

- Bachelor of Arts and International Business, University of Puget Sound, Tacoma, WA
- Diploma of Advanced French Studies, Université de Burgundy and Université de Dijon, France

ACCOMPLISHMENTS & ACCOLADES

- Compass Commercial Vice President — 2023 – Present
- President's Club — 2021
- Largest Sale Transaction — 2021
- Compass Commercial Vice President — 2021–2023
- Awarded Shareholder — 2019
- Cascade Business News Accomplished Under 40 — 2016
- Joined Compass Commercial — 2013

PROFESSIONAL AFFILIATIONS

- Society of Industrial and Office Realtors® (SIOR)
- National Association of REALTORS® (NAR)
- Commercial Group of Central Oregon Association of REALTORS® (COAR)
- Central Oregon Investment Division (CID)

COMPASS
COMMERCIAL

REAL
ESTATE
SERVICES

600 SW Columbia St., Ste. 6100 | Bend, OR 97702
541.383.2444 | www.CompassCommercial.com



TRANSACTIONS

Graham Dent *Partner, Broker*



NOTABLE SALES

| PROPERTY/BUILDING | PROPERTY TYPE | LOCATION | PRICE |
|------------------------------------|-----------------------|----------|--------------|
| 1777 SW Chandler | Office Building | Bend | \$13,150,000 |
| 233 SW Wilson Ave | Office Building | Bend | \$6,800,000 |
| NWC Columbia St & Shevlin Hixon Dr | Commercial Land | Bend | \$4,300,000 |
| 1025 Willamette Street | Office Building | Eugene | \$3,450,000 |
| 181 NE Franklin Avenue | Commercial Land | Bend | Undisclosed |
| 18th & Empire Avenue | Commercial Land | Bend | \$2,650,000 |
| Direct Business Center | Investment Building | Bend | \$2,600,000 |
| 63040 Lower Meadow Dr | Industrial Building | Bend | \$2,550,000 |
| 63049 Lower Meadow Dr | Industrial Building | Bend | \$2,225,000 |
| 2535 NE Studio Rd | Office Building | Bend | \$2,212,500 |
| 2470 NE 2nd Street | Industrial Building | Bend | \$2,080,000 |
| 1011 NW Brooks Street | Commercial Land | Bend | \$2,065,000 |
| Cultus Lake Resort | Business Opportunity | Bend | \$1,800,000 |
| 2124 North Flint Avenue | Multi-Family Property | Portland | \$1,630,700 |
| 465 NE Olney Avenue | Multi-Family Property | Bend | \$1,539,828 |



TRANSACTIONS

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NOTABLE LEASES

| BUSINESS NAME | PROPERTY TYPE | LOCATION | SQ. FT. |
|---------------------------------|----------------|----------|---------|
| Allegiant Partners Incorporated | Office | Bend | 15,000 |
| K&K Properties | Industrial | Bend | 9,320 |
| Norman Building & Design Inc | Industrial | Redmond | 9,103 |
| Revolvr | Retail | Bend | 7,500 |
| Cascadia Vehicle Tents | Manufacturing | Bend | 7,300 |
| Active Sports, Inc. | Office | Bend | 7,200 |
| Integrated Eyecare Holdings LLC | Medical Office | Bend | 6,599 |
| Bend Truck Toyz, Inc | Industrial | Bend | 6,160 |
| PG Long Floor Covering | Industrial | Bend | 6,000 |
| Brown & Brown | Office | Bend | 5,000 |

