

# BROKER PROFILE

## Matt Sichel

Broker



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Licensed in the State of Oregon

### SPECIALTIES

Landlord and Tenant Representation, Retail and Office Leasing, Investment Sales and Acquisition, Business Process Improvement, Financial Analysis

### PROFESSIONAL EXPERIENCE

Matt Sichel boasts a proven track record of success, accumulating over two decades of experience in the commercial real estate industry. With a primary focus on the retail and office sectors, he provides expert guidance on commercial real estate transactions and offers valuable insights to facilitate the sale and lease process.

In his most recent role as Senior Director at NAI Elliott in Portland, OR, Matt maintained the prestigious position as the top producing broker throughout the years, and he earned recognition as the CoStar Retail Leasing Power Broker of the Year on multiple occasions. During his tenure at NAI Elliot, he negotiated over 1,400 commercial transactions. Prior to joining NAI Elliott, Matt held pivotal asset and property management positions at Princeton Property Management, Sherron & Associates, Inc., and Robert Randall Company. In these positions, he effectively managed a diverse portfolio of commercial properties and oversaw large multifamily properties comprised of thousands of units.

He utilizes his Bachelor of Science in Business Finance from Southern Oregon University in Ashland, OR, to provide detailed financial analysis and guidance in business process improvement. His extensive experience and educational background positions Matt as a formidable force in the commercial real estate industry.

### COMMUNITY INVOLVEMENT & INTERESTS

Matt actively engages in community initiatives and supports various charitable foundations across Oregon. During his college years, he served as the captain of the ski team, leading to their success as NW Slalom Champions. Beyond his community involvement, he is an outdoor enthusiast, frequently enjoying recreational opportunities Central Oregon offers, such as skiing, biking or fly fishing.

### EDUCATION

- Bachelor of Science in Business Finance, Southern Oregon University

### ACCOMPLISHMENTS & ACCOLADES

- Joined Compass Commercial — 2024
- CoStar Power Broker of the Year —2006, 2009, 2011, 2016 & 2017

### PROFESSIONAL AFFILIATIONS

- National Association of REALTORS® (NAR)
- Central Oregon Association of REALTORS® (COAR)
- International Council of Shopping Centers (ICSC)

COMPASS  
COMMERCIAL

REAL  
ESTATE  
SERVICES

600 SW Columbia St., Ste. 6100 | Bend, OR 97702  
541.383.2444 | www.CompassCommercial.com



# TRANSACTIONS

**Matt Sichel** Broker

## NOTABLE LEASES

**HARBOR FREIGHT**  
QUALITY TOOLS LOWEST PRICES

 planet  
fitness

 DOLLAR TREE

**JO-ANN**  
fabric and craft stores

**Auto  
Zone**

**BIG  
LOTS!**

BUSINESS NAME	PROPERTY TYPE	LOCATION	SQ. FT.
Mor Furniture	Retail	Beaverton, OR	50,000
Orchards Supply and Hardware	Retail	Beaverton, OR	50,000
24-Hour Fitness	Retail	Vancouver, WA	30,000
New Seasons Grocery Store	Retail	Lake Oswego, OR	26,000
Fishermans Marine	Retail	Beaverton, OR	25,000
Big Lots	Retail	Longview, WA	25,000
Planet Fitness	Retail	Vancouver, WA	25,000
Planet Fitness	Retail	Corvallis, OR	25,000
Body Renew Athletic Club	Retail	Clackamas, OR	25,000
Dollar Tree	Retail	Longview, WA	20,000
JoAnn Fabrics	Retail	Longview, WA	20,000
Party Fair	Retail	Tigard, OR	18,000
Harbor Freight	Retail	Longview, WA	14,000
Auto Zone	Retail	Vancouver, WA	7,000



# TRANSACTIONS

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## NOTABLE SALES

PROPERTY/BUILDING	PROPERTY TYPE	LOCATION	PRICE
Twin City Shopping Center	Retail	Longview, WA	\$11,000,000
Mill Plain Plaza	Retail	Vancouver, WA	\$6,000,000
Highlands Bldg Office Building	Office	Portland, OR	\$5,000,000
Mill Plain Village	Retail	Vancouver, WA	\$5,000,000
Former Staples Building	Retail	Corvallis, OR	\$4,000,000
Single Use Medical Building	Medical	Albany, OR	\$3,000,000

