

BROKER PROFILE

Graham Dent, SIOR

Partner, President, Broker



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Licensed in the State of Oregon

SPECIALTIES

Acquisition, Disposition, Development and Leasing of Office, Industrial and Multi-Family and Special Purpose Buildings and Land

PROFESSIONAL EXPERIENCE

Graham brings his 'client first' professional approach to Compass Commercial and believes strongly that communication, honesty and transparency are critical to the success of any real estate investment. He has been successfully partnering with his clients to achieve and exceed their individual real estate objectives, even during some very challenging economic times.

He joined Compass Commercial in 2013 following more than ten years with CBRE Global Investors, where he advised clients on acquisitions, dispositions, development and repositioning of real estate assets within their investment portfolios. He also assisted in the underwriting and financial analyses for several high profile real estate development projects at Bentall Capital.

Graham has extensive experience working through complicated sale and lease transactions across all product types including office, industrial, retail, multi-family and development land. After nearly a decade with Compass Commercial, Graham has closed over \$81,000,000 in sale transactions and has leased over 571,900 square feet of commercial space in Central Oregon.

In 2019, Graham was awarded shareholder at Compass Commercial and became the vice president in 2021 for a two-year term.

COMMUNITY INVOLVEMENT

Graham serves as an Advisory Board member at Healing Reins Therapeutic Riding Center and the Board of Advisory Directors of US Bank National Association for Central and Eastern Oregon. He is a former member on the Development Committee for the United Way of Deschutes County.

EDUCATION

- Bachelor of Arts and International Business, University of Puget Sound, Tacoma, WA
- Diploma of Advanced French Studies, Université of Burgundy and Université of Dijon, France

ACCOMPLISHMENTS & ACCOLADES

- Compass Commercial Vice President — 2023 – Present
- President's Club — 2021
- Largest Sale Transaction — 2021
- Compass Commercial Vice President — 2021–2023
- Awarded Shareholder — 2019
- Cascade Business News Accomplished Under 40 — 2016
- Joined Compass Commercial — 2013

PROFESSIONAL AFFILIATIONS

- Society of Industrial and Office Realtors® (SIOR)
- National Association of REALTORS® (NAR)
- Commercial Group of Central Oregon Association of REALTORS® (COAR)
- Central Oregon Investment Division (CID)

COMPASS
COMMERCIAL

REAL
ESTATE
SERVICES

600 SW Columbia St., Ste. 6100 | Bend, OR 97702
541.383.2444 | www.CompassCommercial.com



TRANSACTIONS

Graham Dent Partner, Broker



\$6,800,000 | Office Building
Cascades Building | 233 SW Wilson Ave., Bend



\$13,150,000 | Office Building
Cascades Tech Center | 1777 SW Chandler Avenue, Bend



\$3,100,000 | Office Building
442 SW Umatilla Ave., Redmond

NOTABLE SALES

PROPERTY/BUILDING	PROPERTY TYPE	LOCATION	PRICE
1777 SW Chandler	Office Building	Bend	\$13,150,000
233 SW Wilson Avenue	Office Building	Bend	\$6,800,000
NWC Columbia St & Shevlin Hixon Dr	Commercial Land	Bend	\$4,300,000
1025 Willamette Street	Office Building	Eugene	\$3,450,000
442 SW Umatilla Avenue	Office Building	Redmond	\$3,100,000
181 NE Franklin Avenue	Commercial Land	Bend	Undisclosed
18th & Empire Avenue	Commercial Land	Bend	\$2,650,000
Direct Business Center	Investment Building	Bend	\$2,600,000
63040 Lower Meadow Drive	Industrial Building	Bend	\$2,550,000
686 NW York Drive	Office Building	Bend	\$2,450,000
63049 Lower Meadow Drive	Industrial Building	Bend	\$2,225,000
2535 NE Studio Road	Office Building	Bend	\$2,212,500
2470 NE 2nd Street	Industrial Building	Bend	\$2,080,000
1011 NW Brooks Street	Commercial Land	Bend	\$2,065,000
Cultus Lake Resort	Business Opportunity	Bend	\$1,800,000
413 West Hood Avenue	Retail Building	Sisters	\$1,625,000
2124 North Flint Avenue	Multifamily	Portland	\$1,630,700
465 NE Olney Avenue	Multifamily	Bend	\$1,539,828



TRANSACTIONS

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NOTABLE LEASES

BUSINESS NAME	PROPERTY TYPE	LOCATION	SQ. FT.
Allegiant Partners Incorporated	Office	Bend	15,000
Seran Bioscience	Industrial	Bend	12,500
Solid Fab Works	Industrial	Redmond	10,000
K&K Properties	Industrial	Bend	9,320
Norman Building & Design Inc	Industrial	Redmond	9,103
Revolvr	Retail	Bend	7,500
Cascadia Vehicle Tents	Manufacturing	Bend	7,300
RBC Capital Markets	Office	Bend	7,200
Active Sports, Inc.	Office	Bend	7,200
Integrated Eyecare Holdings LLC	Medical Office	Bend	6,599
Bend Truck Toyz, Inc	Industrial	Bend	6,160
PG Long Floor Covering	Industrial	Bend	6,000
Brown & Brown	Office	Bend	5,000
Silipint	Office	Bend	4,973

