

# BROKER PROFILE

## Jay Lyons, SIOR, CCIM Partner, Principal Broker



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Licensed in the State of Oregon

### SPECIALTIES

Office, Industrial, Retail and Land, Leasing and Sales

### PROFESSIONAL EXPERIENCE

As a top-performing broker with Compass Commercial, Jay Lyons provides clients with guidance on the acquisition, disposition and leasing of their commercial real estate assets. His business background and extensive knowledge in the Central Oregon commercial real estate market have allowed him to help clients maximize the value of their commercial real estate portfolios. Since joining Compass Commercial in 2011, he has closed over 500 sale and lease transactions totaling over \$403,000,000.

Jay joined Compass Commercial after five years in the commercial mortgage banking industry with NorthMarq Capital and Capmark Finance. During that time, Jay played a key role in originating and closing numerous transactions for multifamily, office, retail and industrial properties along with land acquisitions. Financing sources for these transactions include Fannie Mae, Freddie Mac, insurance companies, CMBS lenders, and commercial banks.

Jay's CCIM and SIOR designations make him a leading broker in office, industrial and investment deals. In 2016, Jay became a shareholder of the company. He held various roles as a partner, including Vice President of Sales from 2016-2018 and President from 2019 to 2020.

### COMMUNITY INVOLVEMENT

Jay is the Board Chair for the Bend Chamber of Commerce. He is a former board member for the KIDS Center, a child abuse intervention center for Central Oregon, and for the Mt. Bachelor Rotary Club and Volunteer Connect.

### EDUCATION

- Master of Science, Real Estate and Construction Management, University of Denver
- Bachelor of Science, Criminology and Law Studies, Marquette University

### ACCOMPLISHMENTS & ACCOLADES

- President's Club — 2023, 2021
- Top Producer of the Year — 2023, 2020
- Largest Sale Transaction of the Year — 2021
- EnCOAR Award Commercial Transaction of the Year — 2021
- NAR Transaction of the Year — 2017
- COAR Transaction of the Year — 2017
- Awarded Shareholder — 2016
- Cascade Business News Accomplished Under 40 — 2014
- Compass Commercial Rock Star Award — 2013
- Joined Compass Commercial — 2011

### PROFESSIONAL AFFILIATIONS

- Society of Industrial and Office Realtors® (SIOR), since 2017
- Certified Commercial Investment Member (CCIM)
- National Association of REALTORS® (NAR)
- Commercial Group of Central Oregon Association of REALTORS® (COAR)

COMPASS  
COMMERCIAL

REAL  
ESTATE  
SERVICES

600 SW Columbia St., Ste. 6100 | Bend, OR 97702  
541.383.2444 | www.CompassCommercial.com



# TRANSACTIONS

Jay Lyons, SIOR, CCIM Partner, Broker



**\$6,800,000 | Office**  
Cascades Building | 233 SW Wilson Ave., Bend



**\$16,300,000 | Industrial**  
Columbia Distributing | 20735 High Desert Ln, Bend



**\$4,300,000 | Commercial Land**  
NWC of Columbia St. & Shevllin Hixon Dr., Bend

## NOTABLE SALES

PROPERTY/BUILDING	PROPERTY TYPE	LOCATION	PRICE
20735 High Desert Lane	Industrial	Bend, OR	\$16,300,000
Fed Ex Ground	Industrial	Bend, OR	\$12,550,000
1133 NW Wall Street	Mixed Use	Bend, OR	\$8,000,000
Bear Creek Apartments	Multifamily	Bend, OR	\$7,250,000
Cascade Building - 233 SW Wilson Ave	Office	Bend, OR	\$6,800,000
1155 & 1315 N Main Street	Industrial	Prineville, OR	\$6,275,000
Riverpointe II	Office	Bend, OR	\$6,029,353
105 NE Franklin Ave	Commercial Land	Bend, OR	\$5,100,000
62980 Boyd Acres Rd	Industrial	Bend, OR	\$5,000,000
20870 Redside Court	Industrial	Bend, OR	\$4,500,000
NWC Columbia St & Shevlin Hixon Dr.	Commercial Land	Bend, OR	\$4,300,000
1500 NE Cushing Drive	Retail	Bend, OR	\$4,019,150
903 NW Wall St.	Retail	Bend, OR	\$3,750,000
COPA	Office	Bend, OR	\$3,600,000
Mid Oregon Federal CU	Office	Bend, OR	\$3,450,000
Scanlon Building	Office	Bend, OR	\$3,445,000
Frank's Landing	Retail	Redmond, OR	\$3,275,000



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## NOTABLE LEASES



BUSINESS NAME	PROPERTY TYPE	LOCATION	SQ. FT.
Chase Doors & Windows	Industrial	Redmond, OR	78,000
ProBuild	Industrial	Bend, OR	72,000
Bend Memorial Clinic	Office	Bend, OR	41,217
Sony Interactive Entertainment	Office	Bend, OR	38,000
Medline	Office	Bend, OR	30,154
On the Move	Industrial	Bend, OR	24,394
Qorvo	Office	Bend, OR	23,600
Tesla Motors	Retail	Bend, OR	19,089
St. Charles	Office	Bend, OR	16,500
Mosaic Medical	Medical Office	Bend, OR	14,538
CrowdStrike, Inc	Industrial	Bend, OR	13,338
CoreRx, Inc.	Office	Bend, OR	13,054
AmeriTitle	Office	Bend, OR	12,035
Cascade Sothebys Intl. Realty	Office	Bend, OR	11,629
The Haven	Office	Bend, OR	10,974
First American Title Company	Office	Bend, OR	10,657
Price Fronk & Co.	Office	Bend, OR	8,573
RBC Capital Markets	Office	Bend, OR	5,079

