

# BROKER PROFILE

## Terry O'Neil Broker



toneil@compasscommercial.com

**Direct:** 541.848.4060

**Cell:** 541.408.1202

**Office:** 541.383.2444

**Fax:** 541.383.5162



Licensed in the State of Oregon

### SPECIALTIES

1031 Exchanges and Investments, Multi-Family, Office, Retail and Industrial Leasing and Sales

### PROFESSIONAL EXPERIENCE

Since joining Compass Commercial in 2012, Terry has excelled at selling and leasing industrial, office, land and multifamily properties. Terry and his associate, Ron Ross, sell more multifamily than any other brokers in Central Oregon.

Terry moved to Central Oregon in 1999, vowing to keep his feet on dry ground after a 17-year career as an Alaskan commercial fisherman. Upon arriving in Bend, Terry opened a chain of five successful franchise restaurants and operated those until 2012. His attraction to commercial real estate came from those retail experiences, giving him a detailed understanding of the synergies necessary to create successful environments for both tenants and landlords.

### COMMUNITY INVOLVEMENT & INTERESTS

Terry actively volunteers at St. Francis Health Ministry, Grief Recovery Specialist through the Grief Recovery Institute and St. Vincent De Paul of Bend.

### EDUCATION

- St. John's University Collegeville, MN, B.S. Business Administration

### ACCOMPLISHMENTS & ACCOLADES

- Largest Lease Transaction of the Year — 2023
- Outstanding Performance Award — 2019
- Joined Compass Commercial — 2012

### PROFESSIONAL AFFILIATIONS

- National Association of REALTORS® (NAR)
- Commercial Group of Central Oregon Association of REALTORS® (COAR)

COMPASS  
COMMERCIAL

REAL  
ESTATE  
SERVICES

600 SW Columbia St., Ste. 6100 | Bend, OR 97702  
541.383.2444 | www.CompassCommercial.com



# TRANSACTIONS

**Terry O'Neil, CCIM** Broker



**\$5,675,000 | Multifamily**  
**Cascade Ridge Apartments | 366 SW M Street, Madras**



**\$3,550,000 | Office**  
**Centratel Building | 141 NW Greenwood Ave, Bend**



**\$3,900,000 | Multifamily**  
**1419 & 1455 NW 8th St, Bend**

## NOTABLE SALES

| PROPERTY/BUILDING            | PROPERTY TYPE  | LOCATION   | PRICE       |
|------------------------------|----------------|------------|-------------|
| Columbia State Bank Building | Mixed Use      | Bend       | \$8,000,000 |
| Cascade Ridge Apartments     | Multifamily    | Madras     | \$5,675,000 |
| 1419 & 1455 NW 8th St        | Multifamily    | Bend       | \$3,900,000 |
| 141 NW Greenwood Ave         | Office         | Bend       | \$3,550,000 |
| 687 SE Glenwood Dr           | Industrial     | Bend       | \$2,950,000 |
| 62910 Peerless Ct            | Industrial     | Bend       | \$2,569,000 |
| 90 SE Bridgeford Blvd        | Industrial     | Bend       | \$2,380,000 |
| Hertz Car Sales              | Retail         | Bend       | \$2,245,000 |
| 244 NW Kingwood Ave          | Medical Office | Redmond    | \$2,200,000 |
| Industrial Building Complex  | Industrial     | Bend       | \$2,130,000 |
| TEC Equipment                | Land           | Redmond    | \$1,643,519 |
| COCC Foundation              | Multifamily    | Bend       | \$1,600,000 |
| Lotus Building               | Office         | Bend       | \$1,600,000 |
| Rio Vista Apartments         | Multifamily    | Prineville | \$1,400,000 |
| Apple Tree Park              | Office         | Bend       | \$1,230,000 |
| Acrovision Building          | Industrial     | Bend       | \$1,130,000 |
| Webfoot Painting             | Industrial     | Bend       | \$1,068,000 |



# TRANSACTIONS

**Terry O'Neil, CCIM** Broker

## NOTABLE LEASES



| BUSINESS NAME                 | PROPERTY TYPE | LOCATION | SQ. FT. |
|-------------------------------|---------------|----------|---------|
| BasX Solutions                | Industrial    | Redmond  | 72,000  |
| County 33 Enterprises, Inc    | Industrial    | Bend     | 21,000  |
| Broken Top Candle Company     | Office        | Bend     | 17,682  |
| Bend Endurance Adacemy        | Retail        | Bed      | 13,000  |
| Crowdstrike, Inc              | Industrial    | Bend     | 13,000  |
| Bio Tech                      | Industrial    | Bend     | 9,320   |
| Bend Dermatology              | Medical       | Redmond  | 5,445   |
| Best Care Treatment Services  | Office        | Redmond  | 5,000   |
| Cascade Steel Works           | Industrial    | Bend     | 5,000   |
| Machk Industries, LLC         | Industrial    | Bend     | 4,137   |
| Bend Surgery Center           | Office        | Bend     | 3,634   |
| Deschutes Pediatric Dentistry | Medical       | Redmond  | 3,519   |
| Systema                       | Office        | Bend     | 2,100   |
| The Grief Recovery Institute  | Office        | Bend     | 2,000   |
| Daily Rainbows                | Industrial    | Bend     | 1,680   |
| Bend Commercial Tire          | Industrial    | Bend     | 1,680   |
| Bend Surgery Center           | Industrial    | Bend     | 1,500   |
| Decipher                      | Office        | Bend     | 1,250   |

