BROKER PROFILE

Kristie Schmitt, CCIM
Broker

kschmitt@compasscommercial.com

Direct: 541.848.4068
Cell: 541.527.5515
Office: 541.383.2444
Fax: 541.383.5162

Licensed in the State of Oregon

SPECIALTIES

Office, Industrial, Retail, and Land, Leasing and Sales

PROFESSIONAL EXPERIENCE

Kristie is a highly accomplished commercial real estate broker specializing in office, industrial, retail, and land sales and leases, and utilizes her strong foundation in both residential and commercial real estate to provide a high level of client-focused service. Her adept background in business-to-business and direct-to-consumer sales provides clients with sound council as they work to find individualized commercial real estate spaces.

She joined Compass Commercial in 2019 with a proven track record as a business development professional. Throughout her career, she has successfully closed a number of commercial transactions, gaining her the Largest Sale Transaction of the Year in 2019 and in 2020 and the Largest Lease Transaction of the Year in 2020. She obtained her CCIM designation in April 2023, a prestigious designation given to experts in the commercial real estate field.

Kristie cultivates relationships through consultative selling to find the perfect property for her clients. Her experience in management positions provides a perspective to oversee each transaction with excellence.

COMMUNITY INVOLVEMENT & INTERESTS

Kristie became active in the community after moving to Bend in 2015. She was a 2020 graduate from the Bend Chamber of Commerce's Leadership Bend Class. Kristie was also elected to join the Healthy Beginnings Board of Directors in 2020, serving the Central Oregon community and its families. She is currently a member of the Rotary Club of Greater Bend and assists in coordinating the Great Drake Park Duck Race.

EDUCATION

- Bachelor of Arts, Communications, California State University, San Bernadino

ACCOMPLISHMENTS & ACCOLADES

- Largest Lease Transaction of the Year — 2020
- Leadership Bend — 2020
- Largest Sale Transaction of the Year — 2020, 2019

PROFESSIONAL AFFILIATIONS

- Certified Commercial Investment Member (CCIM)
- National Association of REALTORS® (NAR)
- Commercial Group of Central Oregon Association of REALTORS® (COAR)

TRANSACTIONS

Kristie Schmitt, CCIM Broker

$4,275,000 | Industrial Land
SW Airport Way & SW 19th St., Redmond

$11,150,000 | Retail
Wagner Mall | 1900 NE 3rd St., Bend

$2,000,000 | Industrial
63000, 63120 & 63134 Nels Anderson Rd, Bend

NOTABLE SALES

PROPERTY/BUILDING	PROPERTY TYPE	LOCATION	PRICE
27 Elm	Multifamily	Redmond	$13,200,000
Wagner Mall	Retail Building	Bend	$11,150,000
Pinebrook Plaza	Retail Building	Bend	$8,800,000
21 Canal	Multifamily Land	Redmond	$5,500,000
1275 Interquest Parkway	Restaurant	Colorado Springs, CO	$5,343,006
SW Airport Way & SW 19th St.	Industrial Land	Redmond	$4,275,000
Sockeye Place	Industrial Land	Bend	$3,342,003
WG Prineville	Industrial Land	Prineville	$2,300,000
3rd Street Development	Retail Building	Bend	$2,182,856
SE Corner of Antler & 9th St.	Industrial Land	Redmond	$2,030,331
63000, 63120 & 63134 Nels Anderson Rd	Industrial Building	Bend	$2,000,000
20950 Cooly Rd	Commercial Land	Bend	$1,685,772
80 NE Bend River Mall Ave.	Office Building	Bend	$1,450,000
701 NE Peters Rd	Industrial Building	Prineville	$1,450,000
511 W Cascade Ave.	Hospitality	Sisters	$1,210,000

TRANSACTIONS

Kristie Schmitt, CCIM Broker

NOTABLE LEASES

BUSINESS NAME	PROPERTY TYPE	LOCATION	SQ. FT.
Bend-La Pine School District	Municipality	Bend	80,362
Infocus Eye Care	Medical	Bend	36,653
American Builder & Construction	Industrial	Redmond	29,587
Great American Sleep Center	Retail	Bend	21,000
Masons Supply Company	Industrial	Bend	13,000
MTD Restoration	Industrial	Redmond	9,000
Attigo of Central Oregon	Medical	Bend	7,935
Lynch Conger, LLP	Office	Bend	7,619
Bend Builders Assist	Industrial	Bend	7,200
EHG of Oregon	Medical	Bend	5,894
Juniper Dermatology	Medical	Bend	5,524
Abbot Laboratories	Office	Bend	4,225
Wall Street Bar	Restaurant	Bend	4,914
Andreas Cabinetry	Industrial	Bend	3,920
Black Diamond Retail	Retail	Bend	3,435
Reality Homes	Retail	Redmond	2,780
Best Buy Signs & Trophies	Industrial	Redmond	2,570
Stifel, Nicholas & Company	Office	Bend	2,220