

### **MISSION STATEMENT:**

To cultivate lasting relationships and exceed client expectations by delivering superior commercial real estate services.

### **CORE VALUES:**

CLIENT-DRIVEN

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NETWORK

**EAMWORK** 

## About Compass Commercial

#### A LEGACY OF LEADERSHIP

Founded in Bend, Oregon, in 1996, Compass Commercial has established itself as the region's leading commercial real estate firm. Our deep roots and proven track record reflect our commitment to delivering expert services and building vibrant communities.

#### **COMPREHENSIVE SERVICES**

We provide tailored solutions in brokerage, investments, leasing, property management, construction, and business sales. Whatever your needs, our team is equipped to deliver results that exceed expectations.

#### A COLLABORATIVE TEAM

At Compass Commercial, you don't just hire a broker—you gain the support of an entire team. Our Brokerage, Property Management, Construction, Marketing, and Administrative teams work seamlessly together under one roof to provide expert guidance and exceptional outcomes.

### **UNMATCHED EXPERTISE**

With over 350 years of combined brokerage experience, our team offers unparalleled market knowledge and insight. When you work with Compass Commercial, you gain access to a level of expertise that sets us apart.

### **STRONG RELATIONSHIPS**

Compass Commercial's brokers have longstanding relationships in the community and the real estate industry resulting in an ever-growing list of prospects and leads.

### **CUTTING-EDGE MARKETING**

We leverage industry-leading tools like CoStar, LoopNet, CREXi, and MLS to maximize visibility for your listings. Our strategic marketing approach includes targeted email campaigns, social media outreach, and a robust online presence to ensure your property gets noticed.



## Recent Accolades and Rankings

Compass Commercial Real Estate Services stands proudly among Oregon's premier companies, garnering accolades from esteemed publications and associations, including recognition by the Portland Business Journal, Oregon Business Magazine, The Oregonian, CoStar, Bend Chamber, Central Oregon Builders Association, Source Weekly and more.











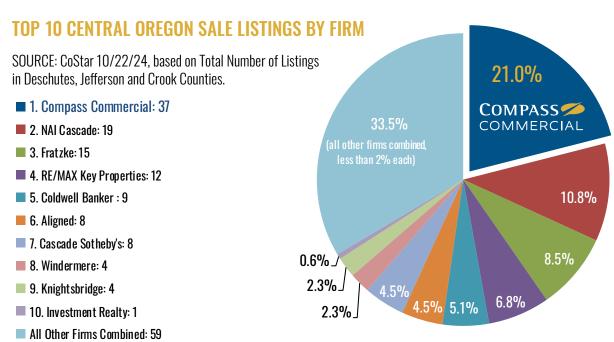
2024 POWERLIST RANKED BY LARGEST **CRE COMPANY IN OREGON AND** SW WASHINGTON

PORTLAND BUSINESS JOURNAL

2023 CORPORATE PHILANTHROPY RANKED BY NONPROFIT CONTRIBUTIONS AND **VOLUNTEER HOURS** 

## **Central Oregon's Leading Commercial Real Estate Firm**

In both quantity and dollar value of sale listings and total number of lease listings on the market today, Compass Commercial greatly outperforms the competition.

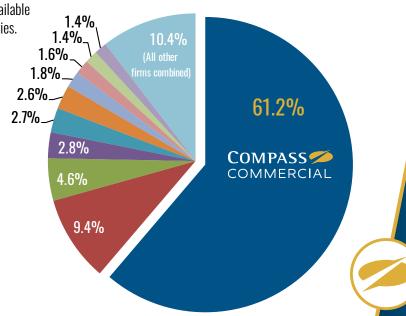


### TOP 10 CENTRAL OREGON LEASE LISTINGS BY FIRM

SOURCE: CoStar 10/22/24, based on Total SF Available for Lease in Deschutes, Jefferson and Crook Counties.



- 2. Fratzke Commercial: 156,897 SF
- 3. Capacity Commercial: 77,260 SF
- 4. Aligned Commercial: 47.188 SF
- 5. NAI Cascade: 44.825 SF
- 6. Urban Works Real Estate : 43.500 SF
- 7. Windermere: 29,836 SF
- 8. Northwest Key : 25,858 SF
- 9. Envision Realty: 23,000 SF
- 10. First Western Properties : 22,930 SF
- All Other Firms Combined: 173,936 SF



# More Than Just **Brokerage**

When you hire Compass Commercial, you hire an entire team of professionals—including brokers, property managers, construction personnel, marketing, and admin staff-all working under one roof in a collaborative environment to deliver unsurpassed service to our clients.





#### PROPERTY MANAGEMENT: EXPERT OVERSIGHT

Our Property Management team delivers proactive solutions to maximize the value of commercial properties. From daily operations and tenant relations to financial management and maintenance, every detail is handled with care and precision. As an AMOaccredited firm, we uphold the highest industry standards. With an in-house facilities maintenance team, issues are resolved quickly to ensure smooth operations and protect your investment.

#### **CONSTRUCTION: FROM TI'S TO GROUND UP**

Our Construction team excels in all phases of commercial projects, from tenant improvements to ground-up construction. We handle everything from design to build-out, ensuring projects are completed efficiently, on time, and to the highest standards. We also specialize in building renovations, including structural improvements, safety enhancements, and cosmetic upgrades. Our team collaborates seamlessly with brokerage and property management to meet your unique needs.

